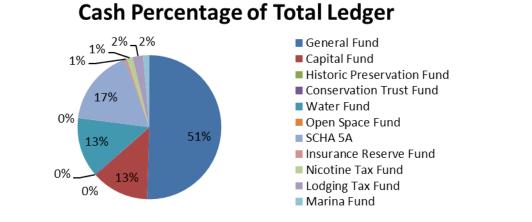
## FINANCE REPORT - CASH POSITION OCTOBER 2021

**LEDGER BALANCES:** 

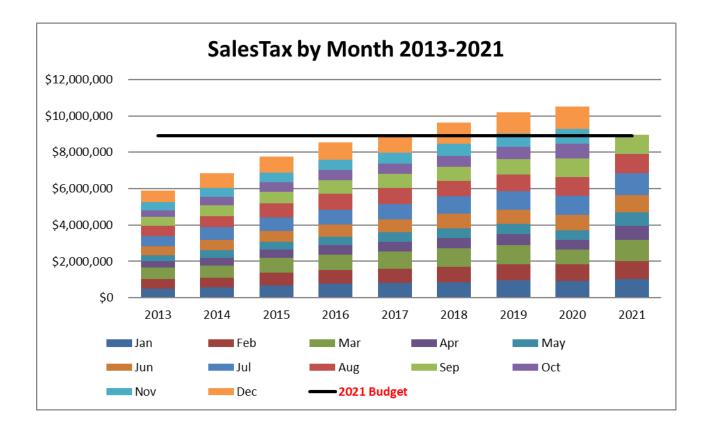
LEDGER BALANCES:	
General Fund	\$20,074,265.93
Capital Fund	\$5,122,248.28
Historic Preservation Fund	\$1,023.57
Conservation Trust Fund	\$99,987.20
Water Fund	\$5,310,858.09
Open Space Fund	\$12,525.60
SCHA 5A	\$6,878,502.29
Insurance Reserve Fund	\$212,195.49
Nicotine Tax Fund	\$530,140.40
Lodging Tax Fund	\$927,218.59
Marina Fund	\$561,631.70
TOTAL	\$39,730,597.14



## **ALLOCATION OF FUNDS:** \$8,453,075.72 Wells Fargo Bank West NA - Operating Account Bank Balance Wells Fargo Bank West NA - Payroll Account Bank Balance (\$8,189.67) (\$60,040.90) Wells Fargo Bank West NA - Accounts Payable Bank Balance \$0.00 **DIT Cash Clearing Account Colotrust Plus** \$19,653,086.25 CSAFE \$1,743,839.38 CSIP \$4,307,828.43 \$1,402,235.44 Solera National Bank Savings Alpine Bank CD \$273,779.12 FirstBank CD \$276,279.39 Wells Fargo CD \$2,538.03 Flatirons Bank CD \$240,000.00 Western States Bank CD \$251,280.48 \$1,718,731.75 **SIGMA** Securities McCook National Bank CD \$250,000.00 Mountain View Bank of Commerce CD \$240,000.00 \$483,456.07 **Mutual Securities** \$502,697.65 ProEquities TOTAL \$39,730,597.14

Department	2020 Budget	Year to Date	% of Budget
General Fund:			/ of Duuget
Revenues	\$14,285,611	\$12,747,219	89.2%
Expenditures	\$13,608,523	\$10,113,926	74.3%
	\$13,000,323	\$10,113,720	74.37
Capital Fund:	¢1.657.625	¢2.202.212	122.00
Revenues	\$1,657,635	\$2,203,312	132.9%
Expenditures	\$4,128,002	\$1,051,805	25.5%
Historic Preservation Fund:			
Revenues	\$5	\$1	11.8%
Expenditures	\$0	\$0	0.0%
<b>Conservation Trust Fund:</b>			
Revenues	\$29,300	\$28,738	98.19
Expenditures	\$38,300	\$95	0.29
Water Fund:			
Revenues	\$1,486,000	\$1,133,401	76.39
Expenditures	\$2,407,516	\$808,942	33.69
•		, ,	
Open Space Fund:	\$60	\$7	11.00
Revenues	\$0	\$7	11.89
Expenditures	\$0	\$0	0.09
SCHA 5A Fund:			
Revenues	\$1,494,320	\$1,001,752	67.09
Expenditures	\$5,551,621	\$795,090	14.39
Insurance Reserve Fund:			
Revenues	\$1,000	\$120	12.0%
Expenditures	\$65,000	\$0	0.09
Nicotine Tax Fund:			
Revenues	\$491,400	\$398,142	81.09
Expenditures	\$519,855	\$356,015	68.5%
Lodging Tax Fund:			
Revenues	\$586,200	\$530,136	90.49
Expenditures	\$593,635	\$362,586	61.19
Marina Fund			
Revenues	\$2,012,050	\$2,029,403	100.99
Expenditures	\$5,862,463	\$3,151,140	53.89

## TREASURER'S REPORT FUND SUMMARIES - OCTOBER 202

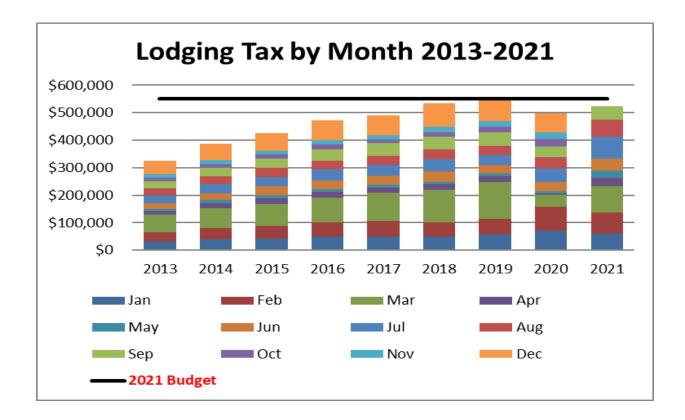


Year-to-date through September is up 16.92% or \$1,294,579 compared to Y-T-D 2020. The actual year to date dollar amount through September is \$8,947,883 compared to \$7,653,304 through September of 2020. For the month of September sales tax is up \$28,480 or 2.83% compared to September 2020.

Sales tax will no doubt come in hire than budgeted numbers for 2021. Last year we budgeted for 2021 very conservatively based on the pandemic conditions at the time. However, tourism remained very high during the summer and consumers spent more as a whole. Some sales tax increases can also be linked to higher prices and inflation throughout many sectors in our economy.

Eleven out of seventeen categories showed improvement compared to a year ago. Restaurants and Home Improvements were the categories showing the highest increases in terms of dollars compared to a year ago. Liquor, retail, and marijuana were the categories showing the deepest declines. Hotels have bounced back in the last three months showing improvements over last year. Our economy remains steady and sales taxes are above last year's all-time high.

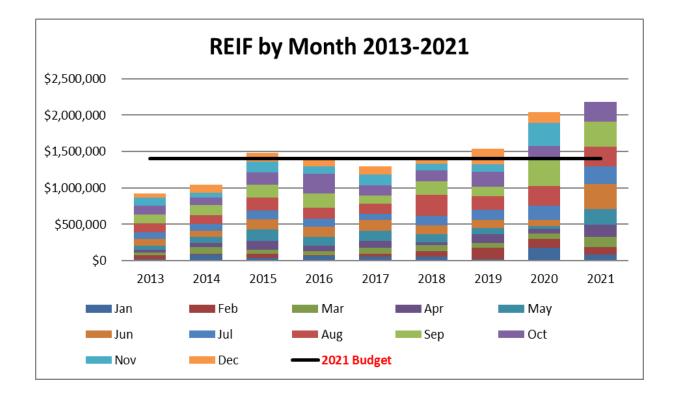
Frisco continues to be very busy. Staff is certain that Frisco will meet or beat expectations in the upcoming year.



Year-to-date through September is up 38.81% or \$146,685 compared to Y-T-D 2020. The actual year to date dollar amount through September is \$524,650 compared to \$377,965 through September 2020. For the month of September lodging tax is up \$9,599 or 24.42% compared to September 2020.

Lodging taxes continue to increase from last year's pandemic and come in higher than ever. Frisco has been busy all summer and into the fall as the lodging taxes show. Getting short term rentals in compliance remains a struggle but staff has done a tremendous job in this endeavor. Vacation rentals continue to increase from years past. Staff is going forward with new software to help with this as by the end of the year.

Staff is certain that in the months ahead lodging taxes will continue to increase and meet or beat budgeted amounts. Staff will continue to monitor this revenue stream and make any adjustments as needed.



Year-to-date through October is up 38.01% or \$599,872 compared to Y-T-D 2020. The actual year-to date dollar amount is \$2,178,076 compared to \$1,578,204 Y-T-D 2020. For the month of October REIF's are up 40.14% or \$77,474 compared to October 2020.

The real estate market in Frisco shows no signs of hitting a ceiling. With the addition of October REIF's the town surpassed the highest yearly collections ever. Sale prices are coming in at higher amounts than ever resulting in higher REIF's collected than ever. The average sale in the month of October \$1,001,864. It has been months since the average sale in Frisco was below \$1MM. These prices are partly why we are currently in a housing crisis. The market now is pricing out our local workforce.

Staff is very optimistic that real estate investment fees will come it a \$2.5MM by year end. This a great contribution to our Capital Fund. Staff will monitor this revenue stream in the upcoming year and make any adjustments as they are needed.

FRISCO REIF OCTOBER 2021				
SELLER'S LAST NAME	BUYER'S LAST NAME AND ADDRESS	REIF AMOUNT		
BAKER	SOULE, 1509 POINT DRIVE, UNIT C1509-101	6670.00		
BRANNAN	HALE, 1509 POINT DRIVE, UNIT C1509-204	7250.00		
WISE	NORRIS, 220 GALENA STREET, UNIT 1	4900.00		
WISE	NORRIS, 220 GALENA STREET, UNIT 2	4900.00		
FEDERER	GREISER/PEDERSON, 200 GRANITE STREET, UNIT 120	8020.00		
HOBBS	PIKE WEST, LLC, 99 GRANITE STREET, UNIT 310	3500.00		
REGIS	ROSE/TAFFET, 723 MEADOW CREEK DR, UNIT B	8500.00		
KASE	TRAN NGO, 111 E MAIN STREET	6000.00		
WISE	NORRIS, 220 GALENA STREET, UNIT 1	0.00		
WISE	VIRGINIA M. WISE REVOCABLE TRUST, 220 GALENA STREET, UNIT 2	0.00		
SIGLER	BAKER, 1514 POINT DRIVE, UNIT C	14000.00		
MCKAY/HOOD	DONER FAMILY TRUST, 101 FOREST DRIVE, UNIT C	4750.00		
POLHEMUS	BLACK, 316 S 5TH AVE.	13900.00		
STORM KING HOLDINGS, LLC	STORM KING HOLDINGS CORP, 315 S 3RD AVE.	0.00		
LEWIS	NANCY O. LEWIS LIVING TRUST, 670 BILLS RANCH RD. UNIT E169	0.00		
KLEIN	THOMPSON, 110 S 1ST AVE, UNIT E	12500.00		
MAAS/ROZWADOWSKI	SPREADBURY, 214 LUPINE LANE	21500.00		
KELLOGG	JONES, 401 GRANITE STREET, UNIT 13	9700.00		

KRESGE	DEPIES, 1 HAWN DRIVE, UNIT A	8250.00
LESTER	STIEB, 670 SOUTH 7TH STREET, #E179	7520.00
UNRUH	UNRUH, 70 HAWK DR.	0.00
WARLICK	WILSON/SEVAC, 801 LAKEPOINT DR, UNIT B17	4990.00
CIULLA	STOWELL, 99 GRANITE STREET, UNIT 316	4375.00
POCKET FULL OF SUNSHINE, LLC	BASELINE CAPITAL INVESTMENT, LP, 121 E MAIN STREET	19000.00
WILLIAMS	BODE, 206 EMILY LANE	15250.00
PURCHASING FUND 2020-1, LLC	WALLACE, 510 PITKIN STREET, A6	172.90
ZEIGLER	ZEIGLER, 16 HAWN DRIVE	9000.00
ROTOLO	ZIRKLE, 414 TELLER STREET, UNIT D	19350.00
FELDMAN	SHERSTAD, 605 FRISCO STREET	32000.00
BARTA	GUY, 145 SUNSET DRIVE, UNIT 2	9905.37
WALBERG	HILL, 980 LAKEPOINT DRIVE, UNIT 604	8600.00
KACZKOWSKI	WRIGHT/MALIN, 912 MEADOW CREEK DRIVE	6000.00
ZIRKLE	ZIRKLE, 414 TELLER STREET, UNIT D	0.00
BREIGENZER	KEIL, 0120 PEAK ONE CIRCLE (CR 1002)	0.00
EGAN	JMJJ PROPERTIES, LLC, 873 HUNTERS CIRCLE	0.00
MANCUSO	M77 REVOCABLE TRUST, 805 S. 5TH AVE, #H362	0.00
HASTINGS	EAGLE OUTLOOK LIVING REVOCABLE TRUST, 1127 9000 DIVIDE ROAD, UNIT 301	0.00
HEIN	HEIN/ROBERTS, 200 MINERS CREEK RD.	0.00
D & D BUG ENTERPRISES	SILVER DREAM, LLC, 1105 UNIT 205 900 DIVIDE ROAD	0.00

\$ 270,503.27